

FY22-23

Systems Change Grant Information Session



September 2, 2022

Housekeeping

- All lines muted upon entering the webinar.
- Please use the chat to ask questions throughout the webinar.
- FAQs, slides, and the recording will be posted to <http://vitalysthealth.org/grants/>
- Closed Captioning available
- Si necesita ayuda en español, mándenos un correo a conversemos@vitalysthealth.org

Vitalyst Grants Contacts



David Martinez III
Director,
Community Engagement
DMartinez@VitalystHealth.org



Kelsey Otten
Assistant Director,
Partner Engagement
KOtten@VitalystHealth.org



Virginia Bezerra de Menezes
Program Manager,
Learning & Evaluation
VBezerra@VitalystHealth.org

VITALYST | VISION

ALL INDIVIDUALS
AND COMMUNITIES IN ARIZONA
ARE HEALTHY AND RESILIENT



A man with a beard and glasses, wearing a grey jacket and a backpack, stands next to a yellow bicycle against a light grey wall. The image is part of a Vitalyst Mission statement graphic.

VITALYST | MISSION

TO CONNECT, SUPPORT
AND INFORM EFFORTS
THAT IMPROVE THE HEALTH
OF INDIVIDUALS AND
COMMUNITIES IN ARIZONA



COLLABORATIVE NETWORKS

working to improve the
conditions that impact health



GOALS



STRONG COMMUNITY PARTNERS

equipped to advance health equity



INFORMED DECISION-MAKERS

prioritizing community
health and well-being



CIVIC
HEALTH



FOOD
SYSTEMS

4

PRIORITIES



HEALTH CARE
INTEGRATION



HOUSING

A close-up, shallow depth-of-field photograph of a person's hand typing on a silver laptop keyboard. The laptop is open, and the hand is positioned over the keys. The background is a plain, light-colored surface.

DISCOVERY

THE DISCOVERY
PROCESS WAS CREATED
TO HELP CONNECT
PARTNERS WITH
APPROPRIATE SUPPORT.

SUPPORT THROUGH
RESPONSIVE GRANTS

SPARK

SYSTEMS CHANGE

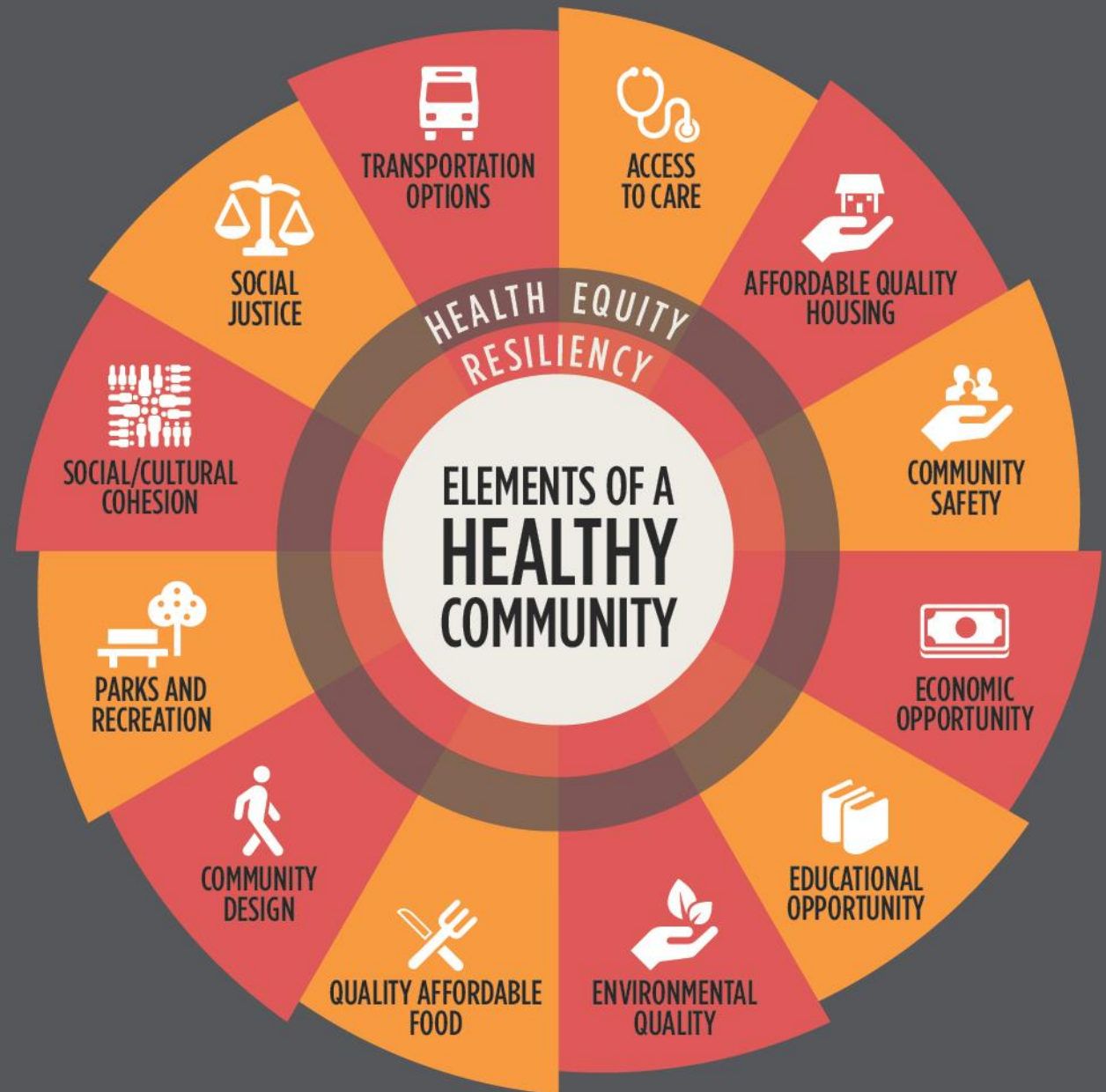
TECHNICAL ASSISTANCE

MEDICAL ASSISTANCE

ADVOCACY AND PUBLIC POLICY



A HEALTHY COMMUNITY
IS ONE WHERE PEOPLE
HAVE THE OPPORTUNITY
TO MAKE HEALTHY CHOICES,
IN ENVIRONMENTS THAT
ARE DESIGNED
TO PROMOTE HEALTH.



Systems Change Grants

Our two-tiered Systems Change and Spark Grants are designed to catalyze collaborative work that transforms systems through changes to policies and practices that improve the health for our communities.

Systems Change Grants invest in efforts that positively address complex community health challenges and reduce structural and/or systemic gaps in health outcomes and opportunities.

Award Amount

- Three-year awards
- Up to \$175,000 total
- Up to 4 awards in FY22-23

Systems Change Grant Process

- **September 2:** Grant Cycle Opens
- **October 28 by 5pm (MST-AZ):** Letter of Intent (LOI) Due
- **December 9:** Invitations to Submit Full Proposal
- **January 27:** Full Proposals Due
- **February 13 – 17:** Proposal Presentations
- **March 27:** Award Notifications

Systems Change Grant Criteria

- **Collaborative**
2+ partners working collaboratively to serve Arizonans, the lead being an Arizona-based nonprofit
- **Systems Change**
Clearly identified policy, systems, or environmental change
- **Health Outcome**
Specific health outcomes to be improved and intersections of the Elements of a Health Community
- **Health Equity**
Framed with a health equity lens benefiting and including an identified population
- **Budget**
Budget consistent with the proposed scope of work
- **Sustainability**
Sustainable solution that endures after the grant funding

Collaborative

Two or more partners working together to foster cross-sector integration.

Characteristics of partnership may include meaningful engagement of stakeholders, willingly share ownership and decision-making, creatively use existing community assets, collectively test and implement solutions.

Specific Points

- The lead applicant is an Arizona-based nonprofit serving Arizonans (fiscally-sponsored organization OK)
- 2+ community partners clearly identified
- The characteristics of the partnership (described above) are reflected in the LOI
- The lead applicant and partners have the experience to propose a systems change for the identified population

Systems Change

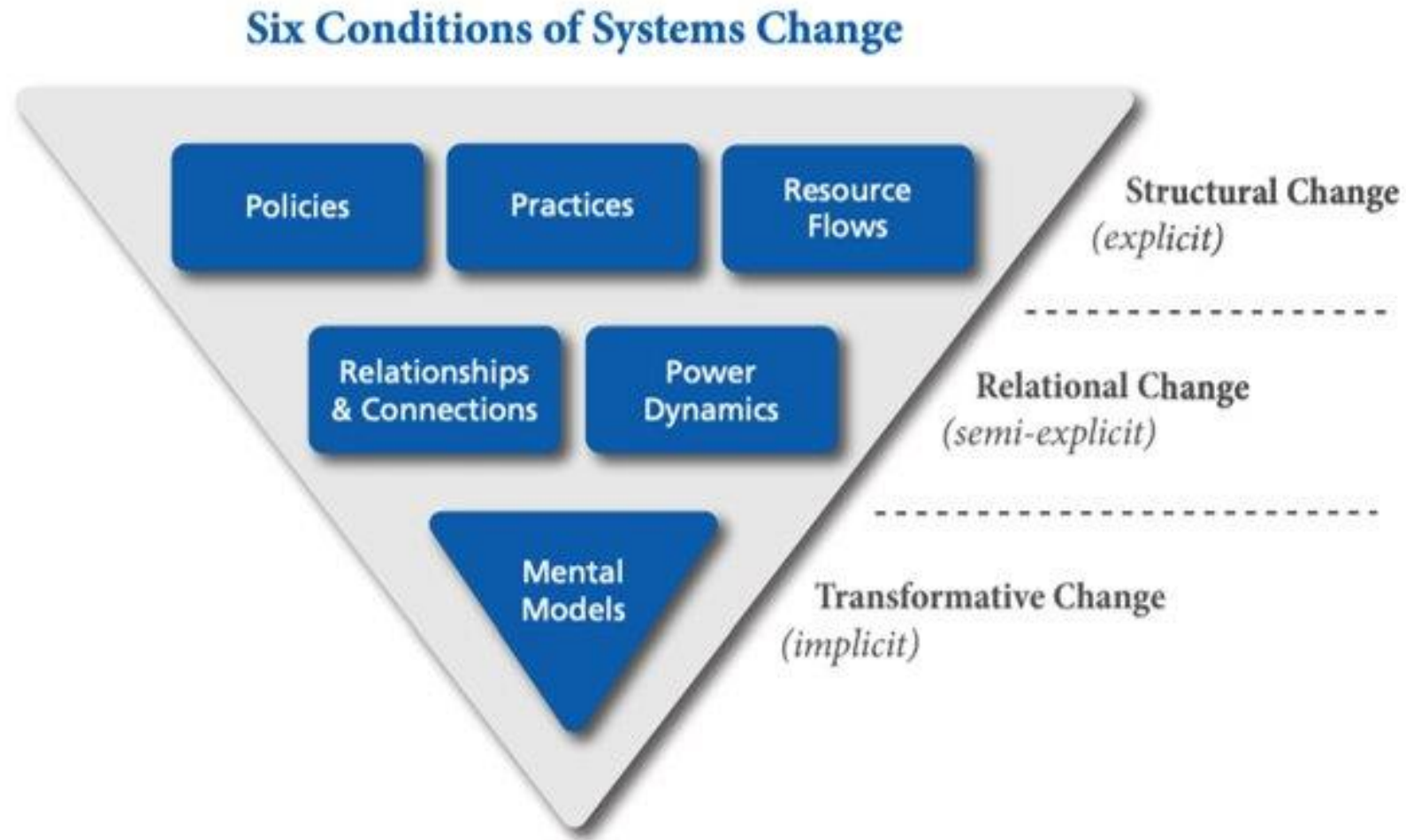
Efforts that shift the conditions that are holding the problem in place.

Systems are composed of multiple components that may include people, resources and services, as well as relationships, values, and perceptions. Systems change is an approach to a social challenge that focuses on these points:

Specific Points

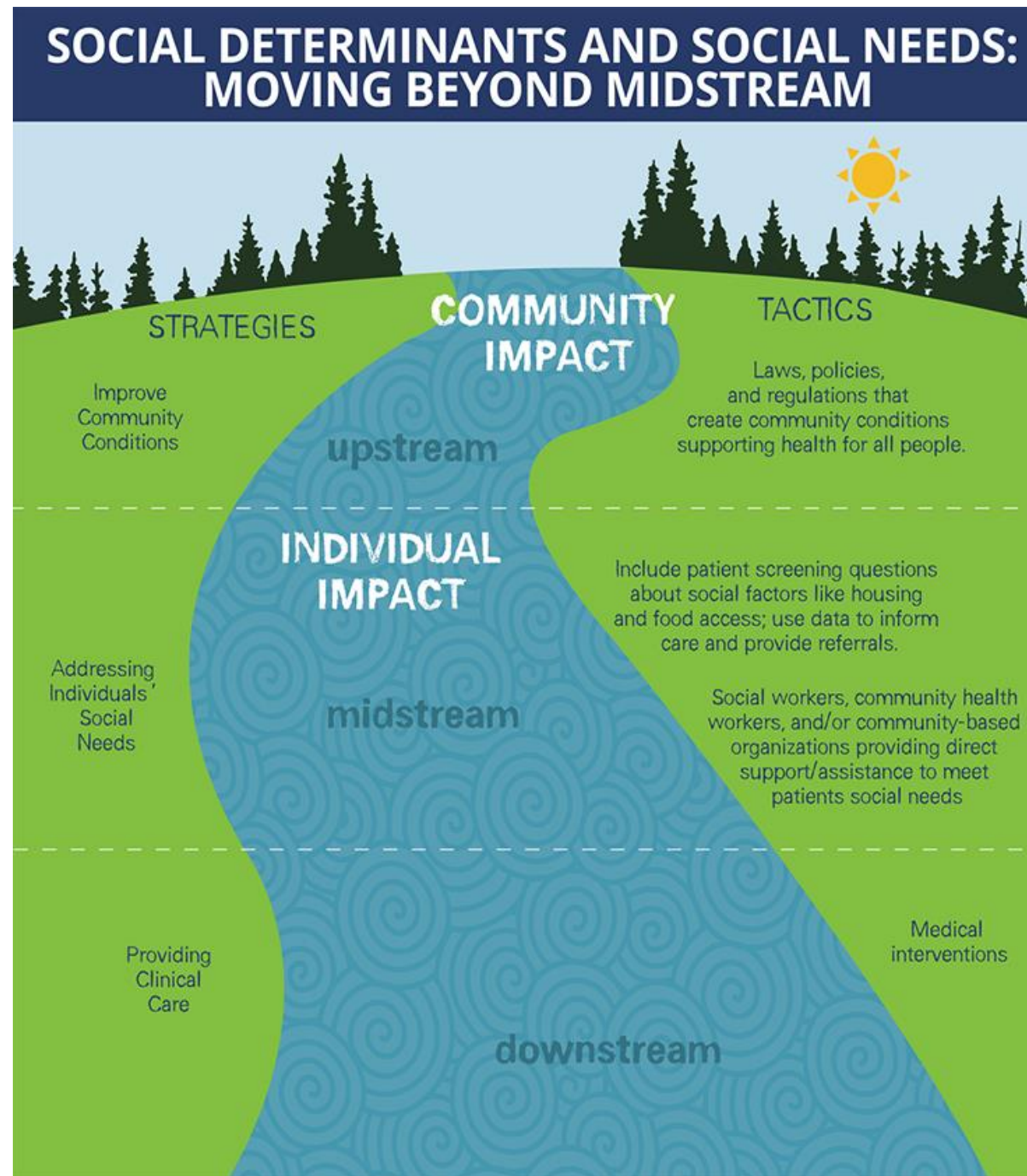
- The focus of the proposed systems change is clear
- The proposal addresses root causes or barriers to healthy communities
- The proposal has the potential to create transformational, relational, or structural change
- The proposed systems change is feasible, or the proposal makes substantive advancements toward the systems change
- A clear description of how the proposed systems change improves the way the identified system operates

Systems Change



https://www.fsg.org/resource/water_of_systems_change/

Systems Change



Health Outcomes

Efforts that align with Vitalyst's mission and intersect with the Elements of a Healthy Community.

Health is more than healthcare, so health outcomes can include socioeconomic factors, physical environment, health behaviors, as well as health care. Outcomes should include a clearly identified population benefiting from the proposed systems change.

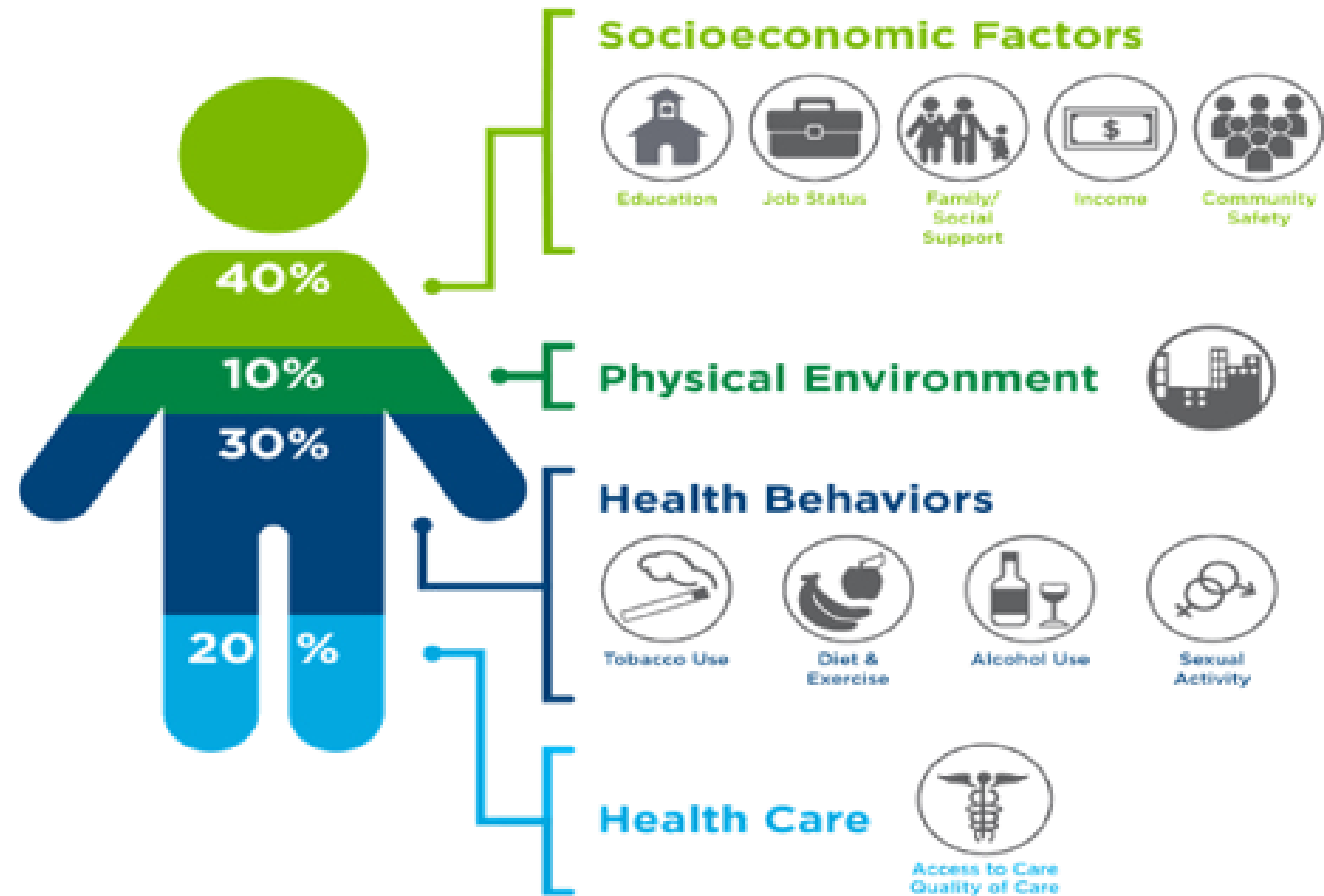
Specific Points

- The intended health outcomes to be improved is clearly identified
- Health outcomes are framed in health disparities language
- The population for the systems change is clearly identified
- The systems change improves the identified health outcome
- The intersection of more than one of the Elements of a Healthy Community is identified

Health Outcomes

80% nonmedical factors

What Goes Into Your Health?



Source: Institute for Clinical Systems Improvement, Going Beyond Clinical Walls: Solving Complex Problems (October 2014)

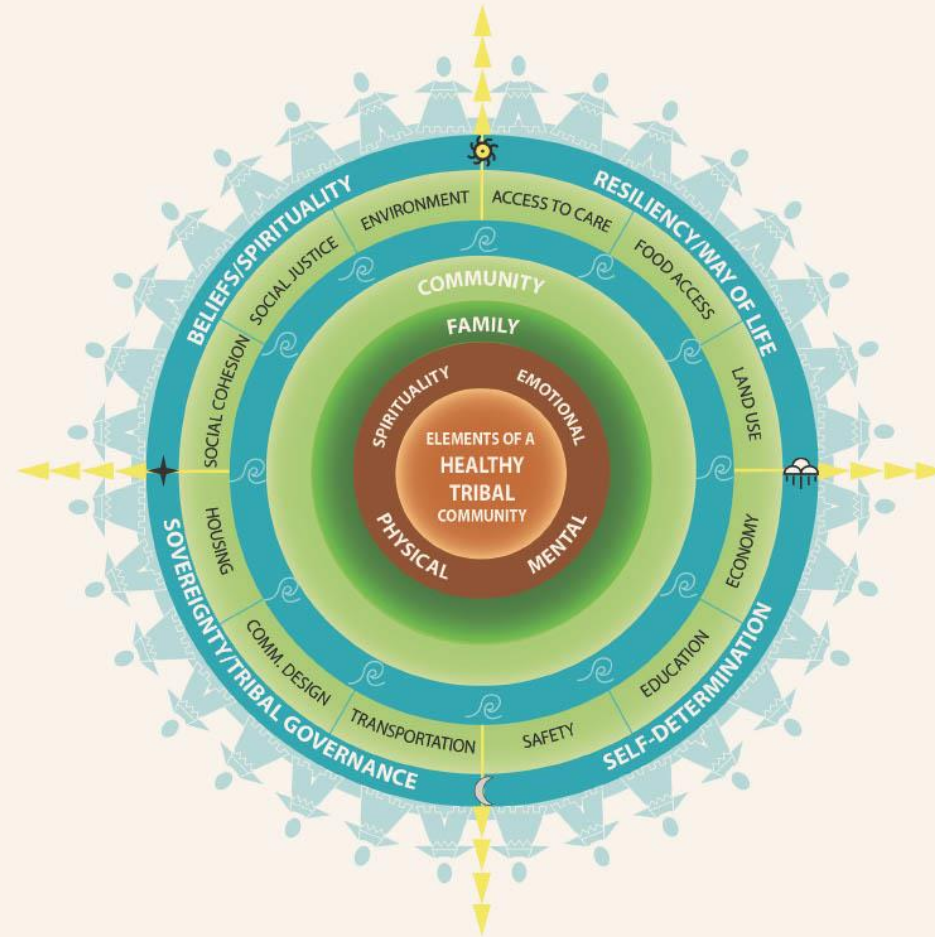
The Bridgespan Group

Health Outcomes



Health Outcomes

ELEMENTS OF A HEALTHY TRIBAL COMMUNITY



Health Equity Lens

Equity is a lens – perspective or approach – through which to view every opportunity, decision, or action.

Equity is **how** the work is approached whereas equality is providing every challenge or community the exact same support. Equity is recognizing that every challenge or community needs different types of support and providing each with what they need to succeed.

Specific Points

- The project utilizes a health equity lens to the work
- The people most impacted by the health outcome/disparity are at the decision-making table
- Community-centered perspectives are engaged to identify the proposed systems change
- The proposed systems change impacts those communities
- The proposed systems change is culturally relevant to the community being served by the project

Health Equity Lens



Budget

The budget is consistent with the proposed scope of work. Systems Change Grants are for three-year projects totaling up to \$175,000.

There is a budget narrative that includes a general overview of how the funds will be used. The following expenses are not allowable: capital expenditures to acquire or improve long-term capital assets (buildings/equipment). Funding for-profit entities and lobbying expenses might be allowed contingent on staff review.

Specific Points

- The funding requested is consistent with the grant amount
- The requested funding is consistent with the proposed scope of work
- The budget narrative adequately reflects the funding request
- The requested funding includes only allowable expenses

Sustainability

Sustainable solution that endures after the grant period.

A truly successful systems change will not require additional funding to accomplish the project. There may need to be additional resources to implement or replicate the systems change, but the proposed goals will ideally be in place at the end of the grant period.

Specific Points

- Sustainability is addressed in the context of work beyond the grant
- The systems change is project-oriented, not beginning or continuing programmatic efforts
- The health outcome addressed by the proposed systems change will sustain after the grant ends

Next Steps

Discover if the Systems Change Grant is the appropriate Vitalyst support.

Meetings are not required, but Vitalyst staff are available for 30-minute phone/Zoom conversations to discuss a thoughtful idea. If you are already working with a staff member, continue to do so and no additional meeting is necessary.

Drafting Your LOI

- To schedule a conversation, complete the Discovery process at <http://vitalysthealth.org/partnering-with-vitalyst/> & select interest in the “Systems Change Grant”
- Use the feedback to guide your LOI, being specific & using the LOI as a steppingstone
- Submit by Fri., 10/28 at 5pm (MST-AZ) at <https://webportalapp.com/sp/login/vitalyst-systemschange>

Submitting Your LOI

- **Online Application Process – How to Guide**

<http://vitalysthealth.org/wp-content/uploads/2022/09/How-to-Submit-a-LOI-Guide-092022.pdf>

- **LOI Specifics**

- No longer than 2 pages (not including the budget and narrative)
- Typed, single-spaced
- Minimum of 12-point font (Times New Roman, Arial, or Calibri)
- 1-inch margins
- Accepted file types: pdf, docx, txt, jpg, png

- **Questions?**

- Grants@VitalystHealth.org

Spark Grants

Our two-tiered Systems Change and Spark Grants are designed to catalyze collaborative work that transforms systems through changes to policies and practices that improve the health for our communities.

Spark Grants invest through one-year planning grants to support collaborations in the journey to address systems change.

Discovered throughout the year with Vitalyst staff & approved by the Vitalyst board quarterly.

Award Amount

- One-year awards
- Up to \$25,000 total
- Up to 12 awards in FY22-23



vitalysthealth.org

602.385.6500

2929 N Central Ave
Suite 1550
Phoenix Arizona 85012

